

## AirWorks, Inc. Bill Yarus

Established in 1995, AirWorks, Inc. has been installing and servicing high quality heating, cooling and ventilation products to the residential and light commercial markets of the Flathead Valley. All technicians are certified by NATE (North American Technical Excellence). In addition to forced air systems, AirWorks is expert at boiler repair and hydronic heating systems.



### **WHAT DO YOU ENJOY MOST ABOUT YOUR BUSINESS?**

Certainly, finding comfort solutions that utilize energy most effectively. I love learning about and implementing the most current technologies like solar thermal, solar voltaic, and geothermal. Moving heat from one place to another is at the heart of what we do in this trade. Modern technology can allow us to reclaim energy that used to be lost, saving people money and reducing dependence on non-renewable resources.

### **WHAT IS THE MOST POORLY UNDERSTOOD ASPECT OF YOUR BUSINESS?**

Most folks take for granted the complexity of what it takes to maintain an indoor environment that is both comfortable and healthy. It takes a complete understanding of applied thermodynamics. Granite counter tops may be more beautiful, but being comfortable is priceless.

### **WHAT KIND OF TRAINING AND CERTIFICATIONS SET YOU APART?**

Over 30 years of training! I graduated from a four year apprenticeship program in Virginia which was a very good foundation for our trade. I am certified through NATE and was a national finalist in 2005 (testing in the top 1 percent). I recently received a Building Performance

Institute (BPI) certification for energy audits. My wife is a Certified Green Professional through the National Association of Home Builders and we are a registered and certified EPA lead based paint renovator.

### **WHAT IS ONE IMPROVEMENT THAT COULD BE DONE FOR A COMFORT SYSTEM?**

Ventilation would have to be at the top of the list. Most homes have no method of bringing fresh air inside (other than inefficient building leaks). Whenever air is exhausted an equal amount of fresh air should be brought in or deadly back drafting can occur. An active ventilation system provides this balance while recovering the heat and controlling moisture to greatly improve indoor air quality. Get a blower door test done by a professional that can help you eliminate wasteful air leaks in your home.

### **DO YOU DO WORK OUTSIDE OF THE FLATHEAD VALLEY?**

Yes, we do have a wide service range. We did a large geothermal project west of Missoula but that was far enough. We frequent Eureka, Libby, West Glacier, Swan Valley, and all along the Flathead Lake. The drive between Kalispell and Polson along the lake is simply beautiful.